ICEWORKS SKATING CLUB

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Annual Report 2024-25 SEASON

IWSC Board of Directors THANK YOU 2024-25 BOARD MEMBERS



EXECUTIVE BOARD LISA SHAW – PRESIDENT

- ICE SHOW CO-DIRECTOR
- COMPETITIONS CHAIR

KAREN STRAZDUS – VICE PRESIDENT

HOSPITALITY CHAIR

LORI MORGAN – SECRETARY

- ICE SHOW CO-DIRECTOR
- GOVERNANCE CHAIR

TOM PAYNE – TREASURER

TIM MURRAY – SAFESPORT REPRESENTATIVE

STRATEGIC PLANNING CHAIR

Lisa Gentile – Testing Co-Chair (In-Person) Rebecca Witko – Testing Co-Chair (Virtual) Carrie Parkin – Volunteer Chair Rosemary Marvil – Volunteer Committee Pam Najera – Hospitality Committee Michelle Silicato – Membership Committee, Ice Show Committee Richard Sharpe – Coaches' Liaison (Until Sept 2024) Monica Amberger – Adult Committee Chair

NON-VOTING MEMBERS: Megan Williams-Stewart – Membership Chair, Coaches' Liaison (Oct 2024-April 2025)

IWSC Board of Directors



THANK YOU TO OUR SOCIAL MEDIA SUPPORT: ANTHONY LORUSSO

THANK YOU TO DEPARTING MEMBERS: RICHARD SHARPE MONICA AMBERGER

TO SUBMIT PICTURES FOR SOCIAL MEDIA POSTS, SEND TO:

- <u>ALORUSSO@ICEWORKS.NET</u>
- LSHAW@ICEWORKS.NET

WELCOME TO NEWLY ELECTED MEMBERS: KIM CATRON TOM PAYNE MICHELLE SILICATO Members serve a 3-year term

YEAR IN REVIEW

Member Representation in Competitive Season National Qualifying Series –

- Singles Skaters
 - Caleb Farrington
 - Julianna Farrell
 - Isabella Garland
 - Jake Smith
- Dance
 - Julia Epps
 - ► Kenny Eckert

- 🕨 Kaya Tiernan
- Vinnie DiNatale
- Rachel Witko
- Leah Parkin
- 🕨 Karen Li
- James Zhu



YEAR IN REVIEW

- 2025 Eastern Sectional Singles & U.S. Ice Dance Finals
 - Novice Women's Sectional Champion: Kaya Tiernan
 - Intermediate Ice Dance Champions: Karen Li & James Zhu
 - Singles: Julianna Farrell, Caleb Farrington, Vinnie DiNatale
 - Dance: Kenny Eckert, Julia Epps
- Athlete High Performance Development Team
 - 🕨 Karen Li & James Zhu
- 2024 Excel National Final Qualifier
 - Gemma Hay
- US Championships
 - Kaya Tiernan (Competed Junior)
 - Kenny Eckert, Julia Epps
- International & Grand Prix Competitors
 - ▶ Kaya Tiernan





Competitive Honors

- James Hernandez & Phebe Bekker
 - 2025 World Championship Senior Competitors
 - 2025 European Championship Senior Competitors
 - 2024 British Figure Skating Championship Senior Silver Medalists
 - ▶ 2026 Olympic Birth Earned

Michael Solonoski

- 2025 US Adult Championship Men's Gold Medalist
- Sarah Witko
 - 2025 Intercollegiate National Junior Ladies' Gold Medalist

2024 TOI NATIONAL MEDALISTS



Coaches' Report

WELCOME NEW COACHES

- LEE CABELL
- MEAGAN SUDICKY
- BERT CORDING
- JOHNNY WEIR
- MISCHA MEDUNYTSIA
- JUNIOR COACHES
 WELL WISHES TO DEPARTING COACHES
- CARTER SHARPE



Recognition of Coaches

PASHA: WELCOME BACK LEE: USFSA COACHES' COUNCIL MICHAEL: REAL ESTATE BUSINESS OLEG: NEW DIRECTORSHIP KIM: NEW GRANDMOTHER NICK & PENNY: BABY OLIVER RICHARD & CARTER: BABY CHARLIE



TREASURY REPORT

- 2024/25 Cash Positive Year
- ▶ 2024 PSC Profit \$28,880
- 2025 Ice Show Profit ~\$16K, up from last year (close out still in process)
- Previous Year Significant Expenses:
 - Club Events \$15,319
 - Winter Celebration
 - End of Year Banquet
 - Skater Recognition \$14,293
 - Sendoffs, Recognition, Gifts, Awards
 - ► Sunshine Committee
 - Stipends



- Equipment and Supplies
- Upkeep and Repairs
- ▶ Facilities \$6000
 - Club Locker Room Rental/Maintenance
 - Club Office Rental
 - Spinner Maintenance
- General Operating Expenses ~\$6500





MEMBERSHIP CATEGORIES

Renewal Membership Categories (previously held a USFS Membership):

Individual Member 18+	\$150
Family – 2 members	\$235
Family – 3 members	\$290
Family – 4 members	\$345
Family – 5 members	\$400
Additional Member	\$85 each
Non-Representing Member	\$140

Introductory (never had USFS club membership, but can have had Learn to Skate Membership):

Introductory Individual 18+	\$125
Family of 2 w/Intro Member	\$190
Family of 3 w/Intro Member	\$245
Family of 4 w/Intro Member	\$300
Family of 5 w/Intro Member	\$370

MEMBERSHIP REPORT

- 342 Current Club Members (+)
- Membership Reminders
 - Everyone must renew each season using Renewal Membership
 - Renew EACH member
 - Under 18 MUST register with a parent as part of a Family Membership
 - New members enroll under Introductory Membership



MEMBERSHIP REPORT

- 2025-26 Membership Applications/Renewals
 - Membership OPEN NOW
 - Located on Entryeeze
 - Runs July 1, 2025 June 30, 2026
 - \$25 Late fee starting July 1st (for renewing)
 - Renew EACH member before exiting

Please follow the tutorial! Common mistake is to renew only part of a family; make sure to complete renewal for ALL members when you process you/your other members



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Membership: What are the benefits?

- YOU RECEIVE YOUR USFSA MEMBERSHIP.
- YOU REPRESENT IWSC AT ALL EVENTS.
- YOU CAN ATTEND ALL IWSC SPONSORED PARTIES FOR FREE. NON-MEMBERS MUST PAY (EST. IS \$35/NON-MEMBER).
- YOU CAN SKATE ON CLUB ICE FOR THE DISCOUNTED RATE. (CLUB ICE IS MOSTLY ON WEEKENDS).
- YOU ARE ELIGIBLE FOR A STIPEND WHEN YOU REPRESENT IWSC AT DESIGNATED EVENTS. NOTE: ELIGIBILITY REQUIRES MINIMUM # HRS
- YOU ARE ELIGBILE FOR MEMBER RATE FOR TESTING.
- YOU ARE ELIGIBLE TO PURCHASE CLUB APPAREL.
- YOU ARE ELIGIBLE TO PARTICIPATE IN THE ANNUAL ICE SHOW.
- YOU ARE ELIGIBLE TO JOIN RINK PROGRAMS SUCH AS JCP, TOI, ETC.
- YOU ARE ELIGIBLE TO BE IN OUR SEND OFF EVENTS FOR SELECTED COMPETITIONS.
- YOU ARE ELIGIBLE TO PARTICIPATE IN CLUB-SPONSORED SEMINARS.
- YOU MAY RECEIVE A MEMBER GIFTS FROM IWSC AT SELECTED OPPORTUNITIES.
- YOU CAN USE THE FIGURE SKATING GYM AND SPINNER ROOM AT NO CHARGE.
- YOU ARE ELIGIBLE TO USE THE CLUB LOCKER ROOM AND GET A LOCKER.
- YOU ARE ELIGIBLE TO WIN AWARDS AT OUR ANNUAL BANQUET.

The benefits truly outweigh the cost of the membership, so let's get signed up to join/rejoin!



VOLUNTEERING AT QUALIFYING ACTIVITIES

STRATEGIC PLANNING REPORT

A two-day Strategic Planning session took place in early January. Key outputs include:



The IceWorks Skating Club's vision is to inspire our skating community to excel, foster sportsmanship, build confidence, an create a lifelong passion for skating, while upholding the values of integrity and respect.



The IceWorks Skating Club's mission is to provide an inclusive environment where all skaters can develop skills through access to quality coaching, on- and off-ice programming, skating education, and opportunities to explore all disciplines.



STRATEGIC PLANNING REPORT

Results from the Membership Survey shaped our strategic focus areas for 2025-2026:

- Increasing Skater/Parent Education
- Providing More/Varied Seminars
- Offering Group Learning Events
- Sponsoring Group Activities
- Creating More Feedback Opportunities
- Streamlining Communications

Targeted deliverables:

- Member Handbook Fall of 2025
- Additional Feedback Surveys
- IJS Scoring Education Initiatives
- Website Redesign/Content Revision
- Seminar Series
- Skills Clinics
- Outside Group Activities



WHAT IS USFSA MEMBERS ONLY

Digital hub, resource, and content repository for members of US Figure Skating

- Competition Registration & Eligibility
- Safe Sport Training Access
- Test Completion Management (History, Status, Progress)
- Skater Profile (Basic Information, Comp History, Waivers)
- Members-Only Content Repository (Research Rules, Requirements, Changes, Development Opportunities)



- 1. Go to https://www.usfsaonline.org/
- 2. Enter Member Number
- 3. Enter Password (first time log-in will create password)



SAFESPORT REPORT: REQUIRED CERTIFICATION REMINDERS

SafeSport/SkateSafe compliance is required for:

- All coaches and members over 18 (including PARENTS!)
- Athletes who have turned 18 this season
- ► Training available on the US Figure Skating website
 - Members Only log in > click SkateSafe Icon
 - Check season compliance
 - Access to training and all resource materials
- 2 volunteer hours for completing the training for each person who completes it – great way to get your volunteer hours!



2025-2026 SKATESAFE UPDATES

All new material for SafeSport training courses

- CORE course = ~ 1 hour
- Refresher course = 30 minutes

Reinforcement of two deep practice (Rule of 3)

- •Interactions must be "two deep"
- Applies to electronic communication or transporting a minor athlete
- Violation of is a major violation



If involved in a personal conflict, please reach out to Tim Murray (SafeSport Rep) who:

- Provides guidance on the situation
- Assists in getting to resolution



TESTING REPORT

- Testing = Official USFSA Judges Score Skaters on Specific Skills to Award Level
- 3 Ways to Test:
 - In-Person
 - Virtual
 - Competition Protocol Submission
- In-Person Tests Begin 9am
 - Send Schedule Requests to Lisa G No Less than 2 Weeks Prior
- Competition Protocol Reminder:
 - "Skate Up" to the Testing Level

2024-25 Total Taken: 369 Total Passed: 337



VIRTUAL TESTING

- Virtual Testing Implemented Nov 2022
 - Provides alternate option for skaters who cannot be in-person (skater/coach flexibility to accommodate schedules, location, etc.)
 - Opportunity to be assessed by judges from across the country – increasing exposure and perspective
 - IWSC panel includes Olympic judge, judges from Michigan, Massachusetts, California among others
- Rolling monthly submission with 2-week submission window (new policy)
- NO DECEMBER TESTS (NEW POLICY)

VIRTUAL TESTING STATS JUNE 2024 – MAY 2025

IWSC member tests: 191 Up 53 tests – 38% increase Non-member tests: 108 Down 66 tests – 38% decrease

NET revenue after expenses = \$6434.94 (down 19%) \$1535.65 loss due to pricing scale

> Questions? Contact Rebecca Witko Virtual Test Chair







2025 Annual Ice Show Report

ICE SHOW REPORT

- 240+ Years traveled GREAT music!
- 70 Numbers, Run Time 2 hrs, 9 min.
 - 3 TOI Numbers, 4 JCP Numbers
 - Only 2 LTS Numbers, 1 Adult Number (Duet)
- Approximately 147 Skaters
 - 22 LTS Participants (6 in Both), 1 Adult
 - 6 Coaches, 3 Post-Grad Returning Skaters
- Approximately 451 Costumes
 - Fastest Quick Changes: Reid (2), Lucy (3)
- Countless Volunteer Hours THANK YOU!



HIGHLIGHTS

- Record number of skaters
 - Largest cast in over 12 years
 - More skaters skating more numbers
 - Increase in quantity of numbers (+9)
- Specialty seating capped earlier
- Picked up lighting \$300 cost savings
- No screen BUT DeLorean and smoke!!
- Photographer still taking orders
- Increased ads sales (~\$1500)
 - Covered program cost
 - Generated additional revenue



ICE SHOW FINANCIAL REPORT

- Revenue Generating:
 - Ticket Sales
 - Merchandising (cost of goods)
 - Good Luck Wishes
 - Program Ads
 - Digital Downloads & Streaming (- cost of production)
 - LTS Registration (costumes & coach fees)

Spotlight Investment – Too Costly Retaining Streaming – Offers Ticket Flexibility

- Key Expenses:
 - Scenery
 - Programs
 - Streaming Service
 - Spotlights
 - Specialty Refreshments
 - Show Advertising

- Transferred Costs (or Loss):
 - Costumes (usually loss)
 - Good Luck Posters
 - T-Shirts
 - Registration

- Registration Covers:
 - Ice Time
 - Coaching/Choreography
 - Music Cutting
 - Props

TICKET SALES

- Over \$16K Profit from Initial Accounting
 - Specialty down all 3 nights (-14%)
 - GA up all 3 nights year/year (+15%)
- Live Streaming Ticket Sales
 - Cost = ~\$1200, 36 tickets sold
 - Positive revenue after Digital Downloads
 - Digital Download sales continue

TICKET PRE-SALE TOTALS (NOT INCLUDING DOOR SALES)

<u>Friday</u>	<u>Saturday</u>	<u>Sunday</u>
Specialty – 210	Specialty – 216	Specialty – 204
GA – 295	GA – 276	GA – 253



Thanke for your hard work

Ice Show Execution Committee

Abby Sipress Becky Costantino Rebecca Davis Yuni Thornton

VOLUNTEER REPORT:

SAVE THE DATE TO VOLUNTEER!

- Philadelphia Summer Championships
 - July 30 August 3
 - Medical Volunteers Needed!
 - MD, Nurse, EMT, Athletic Trainer, Chiropractor, or Physical Therapist
 - Need USFSA background check
- See Carrie Parkin if:
 - Available to help with PSC
 - Questions about hours/opportunities
 - Want to know more about the stipend



Thank you volunteers!

Our events would not be possible without you!



ICEWORKS SKATING CLUB

HOW THE ICEWORKS STIPEND WORKS

Skaters are given a stipend each year for representing IceWorks at specified competitions (e.g., PSC, NQS Events, TOI Nationals, Excel Series Events/Final, Eastern Sectionals, etc.)

For 2025-2026, to qualify, you must:

- Compete at PSC (2025 requirement)
- Complete a minimum number of volunteer hours per skater at designated opportunities between July 1, 2025 and June 30, 2026
- Be a member at time of event through season end

Qualifying events, stipend amount awarded per event, and qualification deadline varies year to year Volunteer hours needed depends on how many skaters you have:

- 1 skater- 12 hours of volunteering
- 2 skaters- 16 hours of volunteering
- 3 skaters- 22 hours of volunteering



PSC & Ice Show = GREAT volunteer opportunities



Volunteers do not necessarily have the time; they have the heart... The following members completed above and beyond the required volunteer hours:

Dana Althouse Fred Chen Constantino Family Rebecca Davis Deal/Bittman Family Kenny Eckert Kristi Etzel Kristy Fang

Farrell Family Ginsburg Family Dorata Kaminski Ling Ren Abby Sipress Thompson Family Yuni Thornton Whitright Family

VOLUNTEER RECOGNITION Thank you for your support!

Additional Committee Reports

HOSPITALITY

2024-2025 events included but were not limited to:

- Coaches' and Officials' Hospitality Rooms at PSC
- Halloween Trunk-or-Treat Table Sponsorship
- Sectional & Dance Final Send Off
- Holiday Carnival
- Ice Show Specialty Seating Refreshments
- Annual Banquet

GOVERNANCE

There were no significant change to Bylaws for 2024-2025. The annual review and revision for the 2025-2026 season will be complete and uploaded to USFS by July 1st.





Thank you for a great year!

WISHING YOU A SUCCESSFUL 2025-2026 SEASON